

VITA-PLATE ACCOUNT APPLICATION

VITA-PLATE DISTRIBUTORS

Division of VITA-PLATE BATTERY, INC.

304 Buckeye Blvd. PO Box 727
Port Clinton OH 43452

Phone: 800-472-4474 FAX: 419-732-3167
www.vita-plate.com

DATE _____

The following information is submitted for our consideration as a basis for the extension of credit to you.
All information will be kept in the strictest confidence.

BUSINESS NAME _____ BILLING ADDRESS _____

SHIPPING ADDRESS (if different than above) _____

CITY _____ STATE _____ ZIP _____ COUNTY _____

PHONE _____ FAX _____ E-MAIL _____

TYPE OF BUSINESS _____ YEAR EST. _____ FEDERAL I.D. # _____

BUSINESS FORM: CORP. _____ INDIVIDUAL _____ PARTNERSHIP(S) _____ OTHER (Specify) _____

PRINCIPAL OWNERS OR STOCKHOLDERS

(If sole proprietor or partnership, please include social security number(s) where indicated)

NAME _____
Address _____
City _____ State _____ Zip _____
Phone _____
Social Security # _____

NAME _____
Address _____
City _____ State _____ Zip _____
Phone _____
Social Security # _____

BANK INFORMATION

Name of Bank _____
Address _____
City _____ State _____ Zip _____
Checking Account No. _____
Phone _____ Fax _____
Contact Person _____
DO YOU HAVE LOANS WITH THIS BANK? YES _____ NO _____

Name of Bank _____
Address _____
City _____ State _____ Zip _____
Checking Account No. _____
Phone _____ Fax _____
Contact Person _____
DO YOU HAVE LOANS WITH THIS BANK? YES _____ NO _____

CORPORATION OWNS _____ LEASES _____ BUSINESS REAL ESTATE _____

TRADE REFERENCES

COMPANY NAME _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
E-mail _____ Acct. # _____

COMPANY NAME _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
E-mail _____ Acct. # _____

COMPANY NAME _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
E-mail _____ Acct. # _____

COMPANY NAME _____
Address _____
City _____ State _____ Zip _____
Phone _____ Fax _____
E-mail _____ Acct. # _____

WE REQUEST A LINE OF CREDIT UP TO A MAXIMUM OF \$ _____ OWING AT ANY ONE TIME.

WE WILL ACCEPT BACKORDERS _____ YES _____ NO

SIGNED BY _____ TITLE _____

CONTACT PERSON CONCERNING ACCOUNTS PAYABLE _____

CONTACT PERSON CONCERNING PURCHASING _____

PLEASE INCLUDE YOUR LATEST FINANCIAL STATEMENTS (Balance Sheet, Income Statement, etc.)

CREDIT INFORMATION RELEASE AUTHORIZATION

I have named you as a reference on a credit application with VITA-PLATE BATTERY, INC. I authorize the release of such information and I would greatly appreciate your prompt attention to their request. Thank you.

AUTHORIZING SIGNATURE

TITLE

FIRM NAME

STATE DEPARTMENT OF TAXATION
BLANKET EXEMPTION CERTIFICATE

The purchaser hereby claims exemption on all purchases of tangible personal property made under this certificate from:

VITA-PLATE BATTERY, INC.

NAME OF VENDOR

and certifies that the claim is based upon the purchaser's proposed use of the items, the activity of the purchaser, or both as shown hereon.

RESALE

PURCHASER MUST STATE A VALID REASON FOR CLAIMING EXCEPTION OR EXEMPTION
(If other than Resale, please be specific in filling out the reason for claiming exemption or exception)

Purchaser's Name

Street Address

City

State

Zip

Signature and Title

Date Signed

Vendor's License Number, if any

BY COMPLETING THIS FORM IT WILL ENABLE US TO MARK YOUR ACCOUNT "EXEMPT FROM SALES TAX"

VITA-PLATE POLICIES AND TERMS OF SALE

WHOLESALE ONLY - We will sell only to legitimate marine supply dealers who maintain a retail store, marine repair shop, or marina. We will not sell to individual boat owners, buying groups, etc. Possession of our price book or catalogs does not in itself become an offer to sell. Dealer agrees to maintain a minimum fiscal year net purchase level of \$5000 calculated from October 1 to September 30. If this level is not maintained, dealer agrees to pay all fees stated in this policy sheet that are waived only for dealers purchasing over \$5000. An account may be revoked at any time at our sole discretion.

PRICING - We print our price book two to four times per year. While we try to price protect the dealer as much as possible, all prices are subject to change without notice and items will be invoiced at prices in force at the time of order. Please note special pricing (monthly specials, contract prices, etc.) are not reflected in this book. A fee of \$30 will be charged for providing price books and catalogs. This charge will be waived if dealer purchases over \$5000.

ORDERING - To ensure the best service possible please use our correct part numbers. All orders under \$50 will be assessed a \$10 handling charge. This charge will be waived if dealer purchases over \$5000.

BACK ORDERS - Items which are temporarily out of stock will be back ordered and this will be shown on your invoice. If you do not want us to back order items for you, please advise us in writing, so that we can enter this information in our records.

NON-STOCK ORDERS - If you wish us to special order an item we do not stock, we will do so, but only if you specifically request that it be done. We can not quote a price or availability on these items. Once ordered they are **NON-CANCELABLE** and **NON-RETURNABLE** no matter what the reason. Dealer will pay inbound, outbound freight and handling charges. If manufacturer increases order quantity to meet their standard quantity; dealer will accept the shipped quantity.

PICK-UP ORDERS - Orders may be designated for pick-up at our warehouse. PLEASE CALL THE ORDER IN one hour prior to pick-up. A \$10 handling charge will be assessed to all pick-up orders not called in. This charge will be waived if dealer purchases over \$5000. All pick-up orders will be held no more than 3 working days. All restocked pick-up orders are subject to our normal restock charge (see "returns" section below).

RETURNS - Merchandise must be returned within 30 days from invoice and may not be returned without prior permission - our receiving department will not accept returns unless the return has been authorized. Vita-Plate truck drivers must have a return material receipt filled out by sales before they are authorized to pick up returns. (Battery junks and battery warranties are an exception to this rule.) Please give invoice number and date item was billed to you when requesting permission to return. A 15% handling charge must be charged on all returns. All returned merchandise must be in original boxes and must be in saleable condition with no marking on the box or the item. All returns are subject to our inspection before credit will be issued. Credit on defective items under warranty will be issued when we receive credit from the factory. Our responsibility is limited to the warranty of the manufacturer. Dealers will be billed for transportation charges incurred in returning defective items.

FREIGHT AND SHIPPING - Freight will be allowed on \$400 dealer net orders of stock items. UPS hazardous surcharges and COD fees will be added and not deductible on all orders except those marked for "Free Freight Day". Your salesman will provide you with your "Free Freight Day" schedule on a seasonal basis. To qualify for "Free Freight Day", a dealer must have purchased at least \$5000 the previous year and be located in our delivery range. Items requiring UPS hazardous charges and items that cannot be shipped UPS change from time to time, but your salesman will always have a current listing.

CREDIT POLICY

TERMS - 1% 10th Prox; Net 11th. This cash discount, plus any freight allowances, may be taken if you mail your check by the 10th of the following month. If the check is not mailed by the 11th the account is past due. Our policy is to charge back unearned discounts. We urge you to take advantage of all discount because they usually add up to a sizeable sum over a period of time. Debtor agrees to pay any and all collection expenses that we incur in collecting the receivable.

SERVICE CHARGE - We add a monthly service charge to past due accounts. (This is 1 1/2% per month, an annual rate of 18% per year.) It is not our intention to make a profit on service charges, but the high cost of carrying past due receivables has made this charge a must. In fairness to all our accounts we can make no exceptions to this policy. A \$20 service charge will be made each time a bad check is returned. If we receive two or more bad checks, all future shipments must be cash or certified check. Any charge we incur in dealing with your bank will be charged back to you.

C.O.D'S - Our normal procedure is to continue to ship on open account until the 10th of the following month. If the account is past due at the end of the current month, you will receive a C.O.D. notification form with your statement containing options for you to choose. If we do not receive this form back we will assume that you will accept C.O.D. shipments. We will never ship an order C.O.D. without the customer's permission, but if put on C.O.D. credit must be re-established to resume open account shipments. If a C.O.D. order is refused for whatever reason we will charge our normal restocking charge.

DATINGS - Any extended payment terms which may be offered from time to time will be limited to accounts which have paid previous datings as agreed. Dating will not be approved for past due accounts.

I understand and agree to the above policies and terms of sale.

Company Name

Signature

Date

Title

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